BLOCKCHAIN REWIRING THE INTERNET

Teach-In

Digital Capital Research

AGENDA

What is the Internet? And What is Blockchain?

Blockchain as a New Technology

Decentralised Applications – Example (Facebook)

Blockchain as a New Asset Class

Digital Currency

Crypto-assets

Blockchain's Full Potential

DID WE REALLY NEED THE INTERNET?

"A solution searching for a problem?"

Foundational technologies we didn't know we needed

- The wheel
- Steam engine
- Railroads
- Electricity
- Internet

Once created, endless use cases

WHY WAS THE INTERNET A TECHNOLOGICAL REVOLUTION?

The internet is a network of computer networks

The internet decentralised communication

KEY CONCEPT DECENTRALISATION

Blockchain decentralises value transfer

KEY CONCEPT DIGITAL SCARCITY

What is digital scarcity?

Scarcity does not create value by itself, but

Anything of which there is demand and limited supply, will have a market price different from zero

We know data is valuable – 'data is the oil of the information economy'

We can now give 'bits' some of the characteristics of 'atoms'

BLOCKCHAIN THE INTERNET OF VALUE

Cryptographically secured digital representations of value or contractual rights that can be:

- transferred
- stored
- traded electronically

A NEW TECHNOLOGY

Every Company is a Digital Company



"Every company is a software company.

You have to start thinking and operating like
a digital company. It's no longer just about
procuring one solution and deploying one.
It's not about one simple software solution.
It's really you yourself thinking of your own
future as a digital company."

- Satya Nadella, CEO, Microsoft

COMPUTING A BRIEF HISTORY

Hardware Era – 1950-1980

- IBM
- Microprocessors
- Disrupted by open architecture

Software Era — 1980-2000

- Microsoft
- Linux and the Web
- Disrupted by open source software and free distribution

Networks Era – 2000-Present

- Google
- Open source data?

OPEN STANDARDS DISRUPTING THE DISRUPTORS

Shared open standards reduce production costs

New firms enter the market - the 'disruptors'

Lower prices attract new users, increasing market size

Disruptor builds a 'moat', vanquishes competition, creates new environment

Demand builds for new, low cost, alternative open standard

Process begins again

OPEN SOURCE DATA CRYPTO ERA

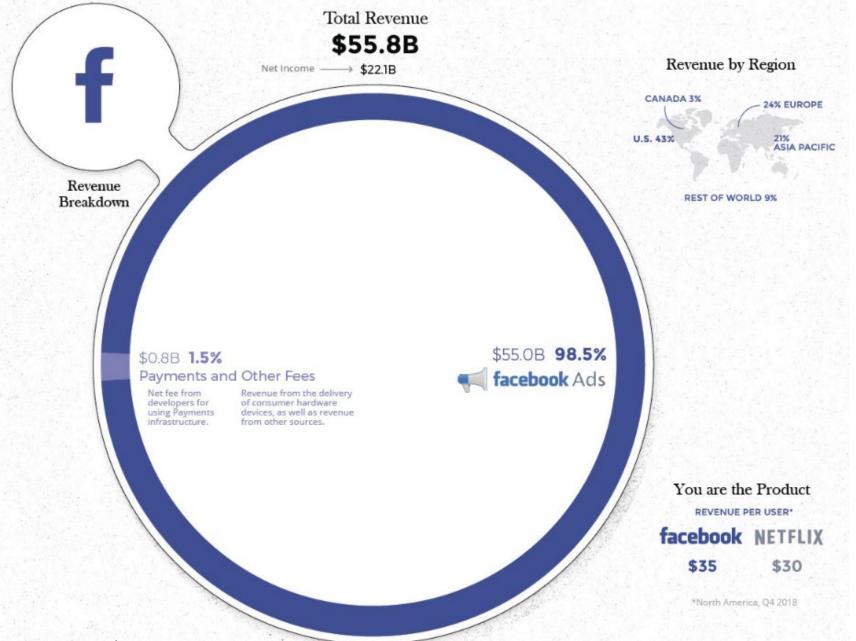
Current business model of the internet - information monopolies

Centralised information monopolies disrupted by crypto-networks — Blockchain

A decentralised information network coordinated through a scarce digital asset ('token')

- Services produced by a collaborative network, who are paid in a native digital currency
- Consumers must hold and spend tokens
- Price of the token increases with usage of the network





EXAMPLE DECENTRALISED SOCIAL MEDIA

Who provides value to social media networks?

- Users data
- Service contributors/provider

How is this value monetised?

- Information aggregation
- Data analysis

Who pays for this value?

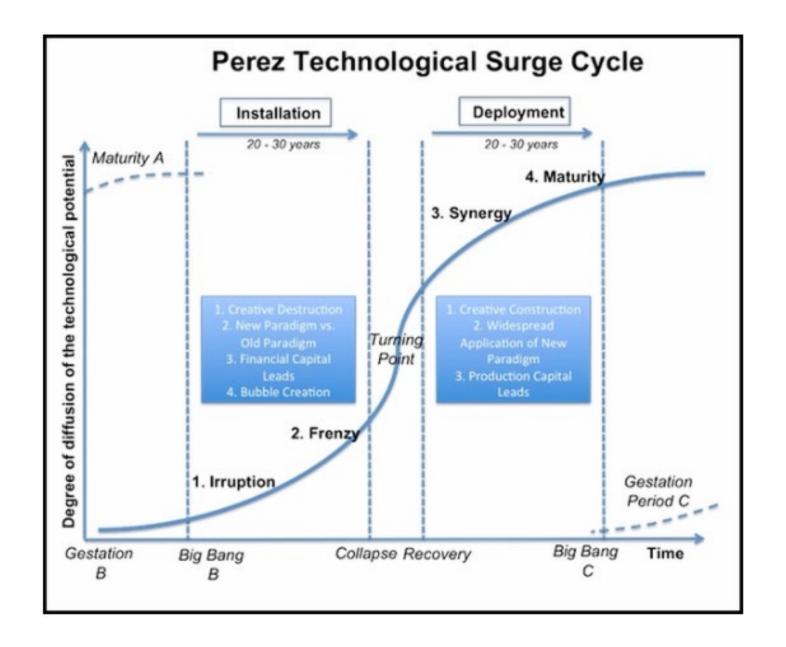
Data consumers must buy tokens for access

Who earns money for this value?

- Users are paid tokens for their data
- Token holders developers

TIMING

How many times have we seen this before?



TRACKING BLOCKCHAIN GROWTH

Tracking the developer ecosystem

GitHub Data Analysis by Deloitte

source:

https://www2.deloitte.com/insights/us/en/industry/financial-services/evolution-of-blockchain-github-platform.html

Evolution of blockchain technology

By Jesus Leal Trujillo, Steve Fromhart, Val Srinivas









REPOSITORIES BY YEAR





Deloitte Insights | Deloitte.com/Insights

A NEW ASSET CLASS

Once in a lifetime?

Crypto Investors



I HATE CRYPTO I LOVE BLOCKCHAIN

Is 'enterprise' blockchain really blockchain?

Levels of decentralisation

Access permission(less)

Governance authority

Logic software implementation

BLOCKCHAIN BASICS

Blockchains are a two-sided system:

- Users create transactions
- Miners validate and process transactions

BLOCKCHAIN BASICS MINING

Value transfer systems have too many intermediaries?

- Increases cost
- Robustness

The Distributed Ledger – 'No Intermediaries'

Everyone is an intermediary

- Monopolistic system to 'perfect competition'
- Trust in the system No trust between nodes

Economic incentives for participants to secure the network

• Miners are paid in the native asset of the blockchain

I HATE BITCOIN

What is Bitcoin?

- A religion
- A blockchain
- A protocol
- A computer network
- Software
- Money

DIGITAL CURRENCY PAPER CURRENCY

Different architecture, philosophy, and goals

Digital Currency

- Censorship resistant unseizable asset
- Programmable money

Central Bank Currency

- Solved past problems of 'private money'
- Single currency; Optimum Currency Area
- Financing sovereign nations

A MONETARY SYSTEM IS A NETWORK

The US Dollar

Access

- Hold physical cash
- Open dollar bank account

Governance

- Centralised
- US Government democratically elected
- The Federal Reserve unelected officials
- Regulators govern use

Logic

- Demand: Purchase goods and services priced in dollars
- Supply: Money supply managed by central bank

Bitcoin

Access

- Hold digital token
- Download digital wallet (free)

Governance

- Decentralised
- The Bitcoin protocol
- Community
 - Foundations
 - Miners

Logic

- Demand: Purchase goods and services priced in bitcoin
- Supply: Fixed/Algorithmic, set by the protocol

PAYING IN 'CASH' ON THE INTERNET

Unpack what you pay for on the internet

- Retain ownership of data
- Privacy

CRYPTOASSETS TAXONOMY

The joint HM Treasury-Financial Conduct Authority-Bank of England Cryptoassets Taskforce, identify:

exchange tokens

utility tokens

security tokens

POTENTIAL USE CASES

Currency

Smart Finance

Tokenisation of assets

Digital Identity

Voting

Fundraising

Distributed computing

Decentralised services

THE PROMISE OF BLOCKCHAIN

Ronald Coase's Theory of the Firm

• "people begin to organise their production in firms when the transaction cost of coordinating production through the market exchange, given imperfect information, is greater than within the firm."

Transaction costs

- Search and information
- Bargaining
- Policing and enforcement

Can blockchain, through digital assets, markets, and smart contracts, reduce transaction costs to zero?

QUESTIONS?

